

Lots of
VALUE
in these
"LOTS OF
TEN"

SPECIALS

IN LOTS OF TEN
12" to 15"
BLUE SPRUCE
Twice transplanted
65c Each

IN LOTS OF TEN
CAPITALO YEW
10" to 15"
Twice transplanted,
root pruned once.
\$1.50 Each

IN LOTS OF TEN
SCOTCH PINE
18"-24"
Twice transplanted
TEN FOR \$6.50

IN LOTS OF TEN
18"-24"
AUSTRIAN PINE
Twice transplanted
TEN FOR \$6.50

IN LOTS OF TEN
NORWAY SPRUCE
15"-18"
Twice transplanted
TEN FOR \$5.00

IN LOTS OF TEN
SERBIAN SPRUCE
15"-18"
Twice transplanted
\$1.50 Each

IN LOTS OF TEN
WHITE SPRUCE
15"-18"
Twice transplanted
TEN FOR \$5.00

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FEATURES

EV

ARMINTROUT'S

1961

EVERGREEN NURSERY
ALLEGAN, MICH.

SPRING

LIBRARY
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U.S. Department of Agriculture

VARIETY	SIZE	PRICE PER 100	PRICE PER 1,000	2,500 PRICE PER 1,000	10,000 PRICE PER 1,000
COLORADO BLUE SPRUCE	2-4" S.	4.00	20.00	17.50	15.00
... our specialty, as always. Here's a really fine selection of seedlings and transplants.	3-6" S.	5.00	25.00	-----	-----
	6-10" S.	10.00	50.00	-----	-----
	2-4" T.	8.00	40.00	37.50	35.00
	4-6" T.	10.00	-----	-----	-----
	6-8" T.	15.00	-----	-----	-----
	8-10" T.	20.00	-----	-----	-----
WHITE SPRUCE	2-4" S.	3.50	15.00	-----	-----
	3-6" S.	5.00	20.00	-----	-----
	3-8" T.	9.00	45.00	-----	-----
	8-12" T.	15.00	75.00	-----	-----
BLACK HILLS SPRUCE	3-6" T.	10.00	50.00	-----	-----
NORWAY SPRUCE	2-4" S.	3.50	15.00	-----	-----
	3-6" S.	5.00	20.00	-----	-----
	6-8" T.	10.00	-----	-----	-----
	8-12" T.	15.00	75.00	-----	-----
BLACK SPRUCE	4-6" S.	4.00	20.00	-----	-----
	6-12" S.	7.00	35.00	-----	-----
	4-8" T.	10.00	50.00	-----	-----
DOUGLAS FIR	2-4" S.	4.00	20.00	-----	-----
	3-6" S.	5.00	25.00	-----	-----
	6-10" S.	8.00	-----	-----	-----
	6-10" T.	25.00	-----	-----	-----
WHITE FIR	2-4" S.	5.00	25.00	-----	-----
Abies Concolor	3-6" S.	7.00	40.00	-----	-----
	6-10" S.	10.00	-----	-----	-----
AMERICAN ARBORVIDAE	2-3" S.	5.00	25.00	-----	-----
ORIENTAL ARBORVIDAE	3-6" S.	10.00	-----	-----	-----
	... very hardy, these are grown from Michigan collected seed!				
SCOTCH PINE	2-4" S.	2.50	10.00	9.00	-----
<i>French, all sizes, Spanish, 2-4" and 3-8". Austrian Hill in transplants only.</i>	3-6" S.	3.50	17.50	15.00	-----
	6-15" S.	5.00	22.50	20.00	-----
	4-10" T.	8.00	-----	-----	-----
	10-15" T.	20.00	150.00	-----	-----
	15-18" T.	.25.00	-----	-----	-----
AUSTRIAN PINE	2-4" S.	2.50	10.00	9.00	-----
	3-6" S.	3.50	15.00	13.50	-----
	4-8" S.	5.00	20.00	-----	-----
	8-15" S.	5.00	25.00	-----	-----
	6-8" T.	10.00	50.00	-----	-----
JACK PINE	2-4" S.	3.50	10.00	-----	-----
WHITE PINE	2-4" S.	3.50	15.00	-----	-----
	3-6" S.	5.00	20.00	-----	-----
MUGHO PINE					
Dwarf Pumilo	2-3" S.	6.00	25.00	-----	-----
	3-6" S.	7.00	35.00	-----	-----
	2-4" T.	10.00	-----	-----	-----
BRISTLE CONE PINE	2-4" S.	7.00	35.00	-----	-----
WHITE BIRCH	6-12"	6.00	30.00	-----	-----
	12-15"	15.00	75.00	-----	-----
SERBIAN SPRUCE	2-4"	6.00	30.00	-----	-----

SPRING SHIPPING STARTS MARCH 15
FALL SHIPPING STARTS SEPTEMBER 15

TERMS: Minimum order, \$5.00. Quantities of 50, 500 and 12,500 of a size and kind are sold at the 100, 1000 and 25,000 price, respectively. Orders may be booked one-fourth cash and the balance C.O.D. All prices, F.O.B. Allegan, Mich.

Plain Talk from Paul...

May seem odd to be talking about selling Christmas trees in our Spring price list, but as this goes to press, our personal experiences in the 1960 Chicago market are still very fresh in our minds. As some of you may know, this was our second year of operating small retail lots in various sections of the Chicago area . . . our own "market research program."

After two years experience in that market, we feel the grower's best bet is still a top quality tree. We found no market for scrawny, misshapen trees. Blue Spruce seems to rank highest in customer acceptance. White Fir also very good and better than the Douglas Fir.

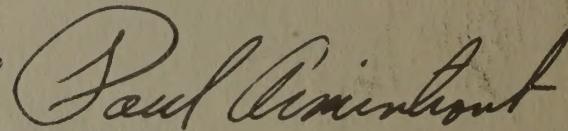
Scotch Pine has to go to market with straight and clean "handles." Wise growers will try to give them a Spruce "silhouette" when shaping Scotch Pine for the quality market . . . the chubby tree isn't very popular, according to our observations.

Butt pruning appears to be worth the extra effort. For one thing, it helps show up the saleable tree quite early in the game. A bit of caution is in order, however. We advise against too severe butt pruning and urge you to wait until the tree is at least 3-feet. Starting any earlier might easily stunt the tree, costing you a season or two's growth.

Incidentally, we have found that in our area, June 15-August 1 is the best period for pruning Scotch Pine; June 15-July 1 best for Austrian and Red Pine. We prune our own Scotch Pine around July 10 and feel the later pruning solves our shoot moth problem.

We said it last fall and we say it again here! Trees should be planted as soon after the ground thaws as possible. Earlier your seedlings or transplants are in the ground, the better their chances of withstanding a summer drought. If you don't have an irrigation system, and you've waited six weeks after the ground thaws, we suggest postponing any planting projects to next year. But here's a better idea! Sit down tonight and write out your order . . . our shipping season starts March 15.

Sincerely,



ARMINTROUT'S

Evergreen Nursery

Allegan, Mich.

1 Mile East of Allegan on 113th Ave. Telephone: ORchard 3-2704